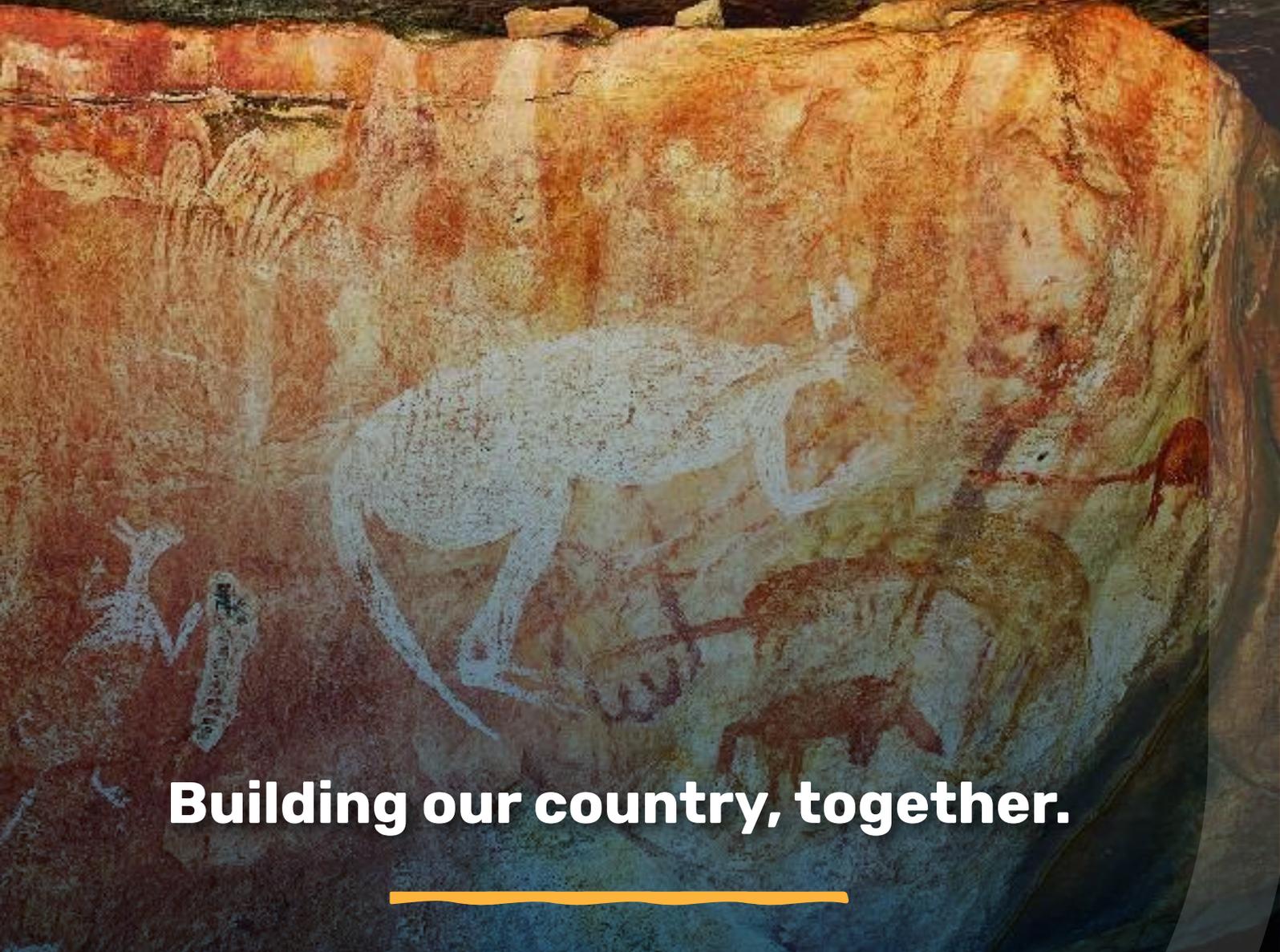




**JAWOYN  
CONTRACTING**  
BUILDING OUR  
COUNTRY





## **Building our country, together.**

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Jawoyn Contracting provides quality construction, trade and civil works services across the Katherine and Arnhem region.

Our skilled workforce has been built to service a growing need in public and private projects in the area and to provide employment opportunities for our strong Indigenous workforce.

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# Welcome to Jawoyn Contracting.



Jawoyn Contracting was first established to conduct building and construction works on Jawoyn Country. We had been building and managing infrastructure projects with the Jawoyn Rangers and saw an important opportunity in being able to grow a new dedicated workforce and to apply for public and private projects open for tender across the region, especially those on Jawoyn lands.

As advocates for Aboriginal people working to build our country, we also believe it is important to invest in Indigenous employment and training, as well as provide opportunities to those living on Jawoyn lands.

## Jawoyn Contracting advocates for Indigenous people working together to build our country

We have invested significant resources into being recognised as quality contractors in the market. We are ready to be major players in projects on our lands and we are also open for business to work across the Big Rivers region, the Top End and beyond.

If you share our vision, then we look forward to building and working with you.

*John Berto, Director*





**The Jawoyn people have been the traditional custodians and owners of Nitmiluk Gorge for thousands of years.**

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# Our CEO, John Berto



In 2016, John Berto commenced at the Jawoyn Association Aboriginal Corporation as the Chief Executive Officer. In the almost 7 years of being at JAAC, John has been at the helm of diversifying and expanding the Association into other entities and is now known as the Group Chief Executive Officer.

John now oversees Jawoyn Association, Jawoyn Contracting and Jawoyn Civil, Nitmiluk Tours, Cicada Lodge, Jawoyn Leliyn Kiosk, Banatjarl Wimuns Grup, and Beagle Hotel. Having grown up and been educated in Katherine, John also sits on many boards in the region. He has extensive experience in management since commencing his working career as a qualified diesel mechanic upon leaving school.

With a Diploma in Management and experience across many roles in leadership which led him to being the current Group CEO, John has worked in senior positions in local, Territory and Federal governments throughout his career. He has worked at senior levels in Indigenous Organisations across the Territory, including the Northern Land Council, Central Land Council and land owner development organisations.

Becoming the CEO of Jawoyn Association Aboriginal Corporation, John has diversified the company by establishing Jawoyn Contracting, and now Civil. He has also taken the entity further into the Hospitality space with the purchase of the Beagle Hotel, Leliyn Kiosk at Edith Falls, and is a Director on the Nitmiluk Tours board. Joint ventures have also been set up with John's instigation. With Jawoyn Contracting and now Civil, John is very excited and looking forward to the future, with many planned works for the business. He sees much opportunity for the growth in Indigenous employment and infrastructure projects on community and Jawoyn lands as well as extending into the region with their growing list of plant, equipment and capability.



**A proud 100% Indigenous owned  
company, focused on long term  
employment and careers,  
providing stable jobs,  
and growing the local economy.**

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# From where we started, to today

Jawoyn Contracting is a proud 100% Indigenous owned company and was established in 2018 to provide construction, demolition and minor building works and services throughout Jawoyn Country.

We had been building and managing infrastructure projects with the Jawoyn rangers and saw an important opportunity in being able to grow a new dedicated workforce who could apply for public and private projects open for tender across the region particularly those on Jawoyn lands.

As advocates for Aboriginal people working to build our country, we believe it is imperative to invest in Indigenous employment and training as well as provide opportunities to those living on Jawoyn lands. So Jawoyn Contracting was born. We have invested significant resources into being quality contractors in the market. We are here to be a major player in projects on our lands and we are available for business for work across the Big Rivers region, the Top End and beyond.



Jawoyn Contracting has grown from a “light” civil works company into a “heavy” civil works Operation. With the upgrade of the Heavy Civil Construction unit within Jawoyn Contracting, we now boast the experience, together with a local network of professional and skilled operators and drivers to carry out civil construction projects and analyse potential opportunities.

The best opportunities are those most likely to provide long term financial returns and training for Indigenous people. Jawoyn Contracting has the general civil work capability of a medium class earth mover with sufficient plant and trucks to engage in sealed road and pavement construction anywhere within the Katherine region. Jawoyn Contracting has CAL accreditation across a range of building, civil works and trades and related services.

# Jawoyn Contracting Today

Jawoyn Civil's focus is on core clients in the Northern Territory (NT), Big Rivers region, and the Jawoyn land and communities. Most of our civil work is predominantly on Aboriginal land and close to Aboriginal communities. These clients represent some of the largest suppliers of infrastructure works in the Northern Territory and include:

The Department of Infrastructure Planning & Logistics

Tindal Air Base

Ventia

Roper Gulf Shire

Vista Gold Mine

Jawoyn Civil has strategically positioned itself to be set up with the appropriate fleet of plant, trucks, and equipment to take advantage of principal contractor /sub-contractor opportunities. Many of the civil projects of the size and type Jawoyn Civil will tender for are released by signatories of the Multi-Agency Partnership (MAP) Agreement whose aim is to create a brighter future for Indigenous people. As a MAP partner Jawoyn is well placed to have visibility of tenders and procurement opportunities.

Jawoyn traditional land stretches across 55,000 square kilometres of the Northern Territory. It extends north-west from the town of Katherine to Pine Creek, makes a north-east arc crossing the southern part of Kakadu National Park and Arnhem Land to Bulman, then returns south-west to the township of Mataranka and to Katherine.



# Jawoyn Contracting Capability



With the \$4 million procurement of the new fleet of plant and trucks made possible from a successful grant application, Jawoyn Contracting has the general civil work capability of a medium class earth mover with sufficient plant and trucks to engage in sealed road and pavement construction work anywhere within the Katherine region.

A new limit of CAL is required to enable Jawoyn Contracting to tender and win contracts compatible with the new equipment list experienced and professional members of the construction team. The current CAL limit has drawn attention from DIPL in Katherine as they assess our \$4.6 million tender bid for conformance with a recent DIPL tender that required a sealed pavement.

Defence Base Services -Ventia, currently have an estimated \$50 million dollar civil work program over the next 3 years, we are confident of securing various contracts with them with the new fleet of plant, trucks, and equipment. We have contributed \$600K of our own funds to purchase several key items of plant to catch the working part of next dry season.

Jawoyn Contracting has selected in house operators and drivers that are competent, suitably licenced and interested in joining the Jawoyn Contracting Civil team prior to seeking new Indigenous employees from the outside. Training for First Aid, White Cards, Traffic Controllers, Plant Operator Tickets, and Truck drivers' licences will be ongoing.

A significant benefit to the community will be additional employment for Indigenous operators and drivers with a significant upgrading of their skills in the earthmoving and civil engineering fields. Young office administration employees will be mentored and trained in construction and project management.

Owning and Operating cost sheets have been developed to ensure the appropriate amount of maintenance monies derived from revenue are set aside for long term maintenance of the plant and trucks. Results from the new fleet of plant and trucks will create additional revenue, and employment opportunities with training for Indigenous people. The target is to establish a profitable Indigenous civil company that will eventually grow to become a respected medium sized civil engineering entity.

# Our Equipment & Tools of Trade



Second hand low hours  
Cat 950 GC Wheel Loader complete  
with Bucket adaptors and teeth  
and spare wheel.



Second hand low hours Cat CS64 B  
with cat compaction meter value  
CMV. This machine has low  
engine hours.



New Hino FM2628  
6x4 New Water Truck

Jawoyn Contracting and Civil have a fleet of vehicles, equipment and tools available for use and hire. If a job requires more, then we will draw on our network of local providers to ensure the best tools and equipment are sourced to complete the job. We are proud of our long-established relationships with our local suppliers.

Our fleet comprises of the following:

- 4x4 6 tonne and 5 tonne tip trucks
- 3.5 tonne mini excavator with attachments, including rock breaker and four drilling augers
- 4x4 Massey Ferguson tractor with 6-foot slasher and grab bucket
- Large Komatsu loader
- Bobcats wheeled and tracked with attachments, including forklift, concrete mixer, trencher and stump grinder 4x4 4 tonne twin cab tray back
- 4x4 Toyota Hilux twin cab Utes
- Caterpillar CS66B roller
- Kenworth T909 Prime Mover
- Caterpillar 950M Wheel Loader
- Isuzu service truck
- Caterpillar 140M Motor Grader
- John Deere 20T excavator
- Water Tanker 25 KL
- Brimarco Heavy Duty Widener Drop Deck Trailer
- King Caravans – Mobile Custom kitchen, mobile bunk house x 3- 3 bedrooms
- Mobile office
- Western Star Prime Mover
- Kenworth T609 Prime Mover
- Maxitrans Side Tippers x 2
- Taipan 4.5 Dolly Trailer
- Mack Tip Truck
- UD Water Truck 11KL
- Significant inventory of power tools, including welders, compressors, generators and miscellaneous small hand tools and equipment

# Our Clients

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# Our Guarantee

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## Contractor Accreditation Licence

We have CAL certification across a range of building, civil works, trades and related services. Contractor Accreditation Licence (CAL) was established by the NT Chamber of Commerce, the Master Builders Association NT and the NT Small Business Association to provide a process of certification for contractors in the building and construction industry.

## Multi Agency Partnership

Our parent company Jawoyn Association have established a multi-agency partnership with the Northern Territory Government, NIAA, and the Roper Gulf Regional Council with the aim of strengthening existing relationships, aligning community and government priorities and pursuing current and future social and economic opportunities.

## Our Partnerships

We welcome the opportunity to partner with business groups, companies and providers from across the region and offer extensive experience in creating successful joint ventures and partnerships.

## Dundee Rock

A joint venture with Dundee Rock was established. Dundee Rock is a construction company with more than 35 years' experience in the NT. Their work includes building health clinics, workers camps, major renovations and upgrades to school buildings and houses.

# Recent Projects

## Barnjarn Homelands Boundary Fence Installation

### Our Approach

The team worked during the build up season to install a new boundary fence with access gates for the Barnjarn Homelands to secure the Homelands from unauthorised people.

### Our Outcome

Completed boundary fence for new homeland.

## Lot 294 Barunga – Repairs & Maintenance – Bagala Aboriginal Corporation

### Our Approach

Various repairs and maintenance undertaken – replacing sliding doors, solid core doors, installing cupboards, replacing flyscreens, installing security sensor lights.

### Our Outcome

The job was successfully complete within timeframe.

## Limestone Gorge Access Road Repairs – DIPL

### Our Approach

The team mobilised the equipment to Timber Creek to work on the Limestone Gorge Access Road. Repairs were made to the gravel access road.

### Our Outcome

Job was completed within the timeframe and DIPL were satisfied with the work JC had undertaken

## Delamere Slashing of RAAF Grounds – Ventia

### Our Approach

The team mobilised the equipment to Delamere to slash the RAAF Grounds.

### Our Outcome

The job was successfully completed within timeframe.

## Kentish Children’s Centre Building Pad – Aspire

### Our Approach

Strip and clear site, building pad, sub grade for carparks, driveways and external footpaths, site preparation, compaction.

### Our Outcome

Completed the job successfully with professional workmanship.

# Works in Progress

## T22-1300 – Maluka House Demolition - DIPL

### Our Approach

To demolition the house situated on 12 Maluka Road, with minimal interruption to the neighbouring residents, to remove all materials and clear site in a professional and timely manner.

### Desired Outcome

To complete the job within the delegated timeframe and ensure neighbouring residents are not affected by the demolition of the dwelling.

## O'Shea Hill Access Track to Communication Tower – Power Water

### Our Approach

To strengthening pavement, repairs and drainage improvements to unsealed track, grade, vegetation removal, install water diversion bunds, reinstate table drains and offlet drains, construction of a hardstand, rock hammering and minor concrete works.

### Desired Outcome

To complete the scope of works in a professional manner and within the delegated timeframe.

## Walkway Campground Area – Nitmiluk Tours

### Our Approach

Install tinted concrete pedestrian walkway 75m x 1.2m – through campground area.

### Desired Outcome

To complete the works in a professional manner.

## Banatjarl Wimuns House – Wheelchair Ramp & Safety Rails – Jawoyn Association

### Our Approach

To install a wheelchair ramp and safety rails at the Banatjarl Wimuns House located at Banatjarl Homelands.

### Desired Outcome

To carry out the job in a professional manner.

## Katherine Big Rivers Region – Provision of Remote Housing Maintenance Services

to Remote Housing in Barunga, Beswick and Manyallaluk for a period of 21 months.

### Our Approach

To undertake the necessary repairs and maintenance on the NTG Remote Houses located in the 3 communities on Jawoyn country. Having Jawoyn people undertake repairs to their families homes in the remote communities.

### Desired Outcome

To be successful in undertaking all repairs and maintenance in a professional and timely manner and to have local Jawoyn people working on Jawoyn country for their people.

# Our Management Team & Our Skills



**Tony Berto**

*General Manager*

Tony Berto is the General Manager of Jawoyn Contracting. Tony offers over 40 years' experience in Infrastructure and Technical Services including Essential Services, Housing Repairs and Maintenance, Landscaping, Fencing, Concreting, Drainage Works, Homelands Remote Works Heavy Machine Operations, and many more construction areas. Tony grew up in the Katherine area and has extensive knowledge of the local Businesses, Government Agencies and Communities that surround the Big Rivers Region. Tony has worked across several indigenous organisations within the Northern Territory, including Department of Aboriginal Affairs, Yulngu Association, Pularumpi Housing Association and Kalano Community Association.



**Robert Thompson**

*Civil Manager*

30 years background in Civil Works. Last 15 years in supervision and managerial roles. Very experienced in establishing mentor roles for Indigenous programs.



**Haitham Eldaly**

*Civil Engineer / Estimator*

Haitham Edlaly is a Civil Engineer / Estimator with over 14 years experience, most recently working for 8 years as Site Engineer and Project Engineer in Saudi Arabia. Prior to this role, he worked in Egypt, and more locally, across a number of sites in New South Wales. Haitham is currently studying a Master of Civil Engineering, and is highly qualified across a number of disciplines relevant to this industry.



**Shona Duffill**

*Housing and Construction Service Manager*

22 years experience in high end administration management roles. High experience with working with Indigenous organisations and training and mentoring staff. Has lived and worked in the Territory for over 10 years and has extensive knowledge of remote communities and understanding of the importance of traditional ways and Indigenous cultures. Has a passion to be a part of and see Indigenous companies progress and excel.

## Product & Services Offered

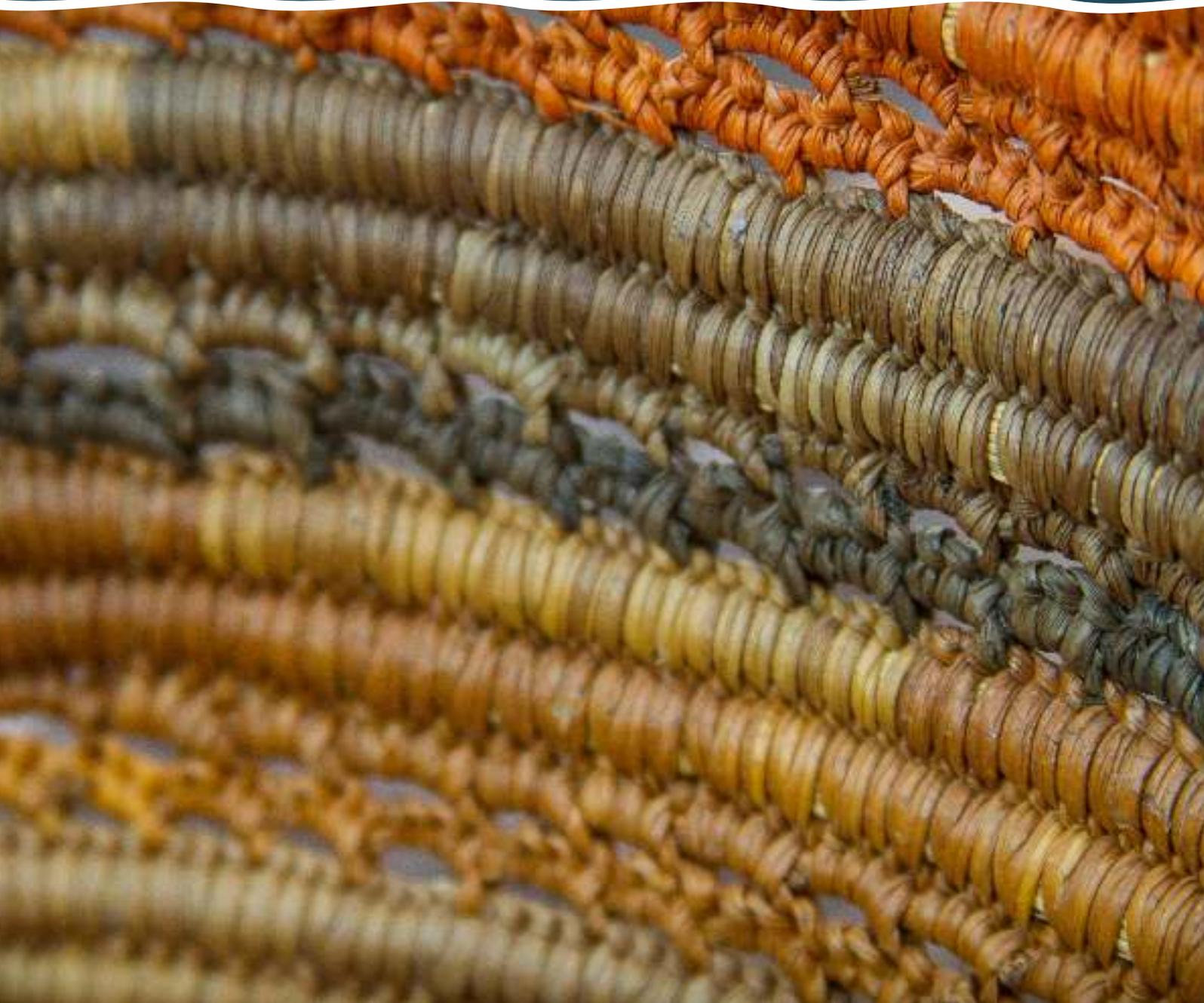
- Bulk earthworks
- Site clearing of trees and vegetation
- Bulk cut to fill and excavation of basements
- Management of site stormwater
- Stripping and stockpiling topsoil
- Car parks
- Safe construction of batters, benches and raps
- Site remediation
- Sub-divisions and land development
- Detailed excavation including strip footings, pad footings, pile caps and set downs
- Construction and upgrades of roads and car parks
- Landscaping soft – cultivation, top soiling and planting
- Civil demolition of existing infrastructure and stand areas
- Load haul and dump materials
- Retaining wall excavation and backfill

## Competencies

- Repairs of most mechanical equipment
- Qualified diesel fitter
- Auto electrical repairs
- Number of workshop bays
- Workshop pit
- Large wash down bay for bigger machinery
- Large yard suitable for tracked equipment and road trains
- Truck loading ramp
- Trailer
- Decks



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